December 31, 2020

Contents

	<u>Page</u>
Independent auditor's report	1-2
Statement of Financial Position	3
Statement of Operations	4
Statement of Cash Flows	5
Statement of Changes in Net Financial Assets	6
Schedule of Tangible Capital Assets	7
Notes to the Financial Statements	8 - 14
Schedules of Business Unit Activity	
Corporate Support	15
Watershed Planning and Engineering Operations	16
Land Management Operations	17
Westfield Heritage Village Operations	18



Independent auditor's report

Grant Thornton LLP 33 Main Street East Hamilton, ON L8N 4K5

T +1 905 523 7732 F +1 905 572 9333

To the Members of Hamilton Region Conservation Authority

Opinior

We have audited the financial statements Hamilton Region Conservation Authority, which comprise the statement of financial position as at December 31, 2020, and the statements of operations, changes in net financial assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Hamilton Region Conservation Authority as at December 31, 2020, and the results of its financial performance and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of Hamilton Region Conservation Authority in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing Hamilton Region Conservation Authority's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate Hamilton Region Conservation Authority or to cease operations, or has no realistic alternative to do so.

Those charged with governance are responsible for overseeing Hamilton Region Conservation Authority's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue and auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Hamilton Region Conservation Authority's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on Hamilton Region Conservation Authority's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Hamilton Region Conservation Authority to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events
 in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hamilton, Canada May 6, 2021 Chartered Professional Accountants Licensed Public Accountants

Grant Thornton LLP

Hamilton Region Conservation Authority Statement of Financial Position

December 31	2020	2019
Financial assets		
Cash and cash equivalents (Note 4) Accounts receivable Due from Hamilton Conservation Foundation	\$ 17,096,940 614,752	\$ 14,281,084 675,348 61,978
Total financial assets	\$ 17,711,692	\$ 15,018,410
Liabilities		
Accounts payable and accrued liabilities Due to Confederation Beach Park Employee future benefit costs (Note 7) Deferred revenues (Note 8) Long-term debt (Note 9)	\$ 1,292,276 212,500 202,071 773,849 179,611	\$ 1,686,477 316,111 219,889 569,116 395,901
Total liabilities	\$ 2,660,307	\$ 3,187,494
Net financial assets	\$ 15,051,385	\$ 11,830,916
Non-financial assets Inventory Prepaid expenses Tangible capital assets (Page 7) Total non-financial assets	76,325 248,401 45,528,905 \$ 45,853,631	100,394 226,428 45,109,687 \$ 45,436,509
Accumulated surplus (Note 10)	\$ 60,905,016	\$ 57,267,425

Contingent liabilities, contractual obligations and commitments (Notes 14 and 15)

On behalf of the Authority

Chair Santina Mocció Vice Chair

Hamilton Region Conservation Authority Statement of Operations

For the Year Ended December 31	2020	2020	2019
_	<u>Budget</u> (Note 16)	<u>Actual</u>	<u>Actual</u>
Revenues	A A A A A B A B B B B B B B B B B		A O T I O O O I
Municipal levy & special projects	\$ 6,412,972	\$ 6,585,955	\$ 6,513,964
Admissions, product, service & program fees	5,547,805	5,994,100	5,823,145
Federal & Provincial grants	217,350	1,134,720	268,262
Rentals	1,072,442	558,828	981,780
Hamilton Conservation Foundation	200,100	444,491	649,716
Regulatory fees	300,000	227,134	282,382
Management fees	426,000	182,977	447,976
Interest	190,000	114,375	255,389
Private and In-Kind donations (Note 11)	8,500	9,304	5,235
Other income	33,490	195,094	112,562
	14,408,659	15,446,978	15,340,411
Expenditures			
Wages & benefits	8,198,238	6,718,769	6,667,384
Staff expenses	269,250	1,115,703	1,258,714
Contractors / consultants	607,840	802,526	640,506
Utilities	644,500	582,489	611,759
Materials & supplies	436,610	342,694	480,540
Products for resale	320,875	227,468	280,865
Professional fees	350,695	200,770	306,217
Miscellaneous expense (Note 13)	1,162,544	659,400	882,749
Miscellatieous expense (Note 15)	1,102,344	039,400	002,743
	11,990,552	10,649,819	11,128,734
Amortization	1,050,000	1,159,568	1,173,855
	13,040,552	11,809,387	12,302,589
Annual surplus for the year	\$ 1,368,107	\$ 3,637,591	\$ 3,037,822
Accumulated surplus, beginning of year	57,267,425	57,267,425	54,229,603
Accumulated surplus, end of year	\$ 58,635,532	\$ 60,905,016	\$ 57,267,425

Hamilton Region Conservation Authority Statement of Cash Flows

December 31		2020	2019
Change in cash and cash equivalents			
Operating			
Annual surplus	\$	3,637,591	\$ 3,037,822
Non-cash changes to operations			
Amortization		1,159,568	1,173,855
Change in accounts receivable		60,596	188,626
Change in inventory		24,069	3,410
Change in prepaid expenses		(21,973)	(57,339)
Change in employee future benefit costs		(17,818)	(57,324)
Change in accounts payable and accrued liabilities		(394,201)	370,836
Change in Due from			
Hamilton Conservation Foundation		61,978	(34,220)
Change in Due to (from) from Confederation Park		(103,611)	(163,901)
Change in deferred revenues		204,733	2,340
		4,610,933	4,464,106
Financing			
Repayment of long term debt		(216,290)	(209,266)
		-	<u> </u>
Comital			
Capital Net proceeds on disposal of tangible capital assets		2,640	22,520
Purchase of tangible capital assets		(1,581,427)	(2,783,716)
r dronado or tarigidio dapitar addoto	-	(1,578,787)	(2,761,196)
	-	(1,010,101)	(=,: 0:,:00)
Net change in cash and cash equivalents		2,815,856	1,493,644
Cook and cook aguinplants			
Cash and cash equivalents		44 204 004	10 707 110
Beginning of year		14,281,084	12,787,440
End of year	\$	17,096,940	\$14,281,084

Hamilton Region Conservation Authority Statement of Changes in Net Financial Assets

For the year ended December 31	2020	2020	2019
	<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
Annual surplus	\$ 1,368,107	\$ 3,637,591	\$ 3,037,822
Purchase of tangible capital assets	(2,000,000)	(1,581,427)	(2,783,716)
Net proceeds on disposal of tangible capital assets Amortization Change in inventory Change in prepaid expenses	 1,050,000 - - - (950,000)	2,640 1,159,568 24,069 (21,973) (417,122)	22,520 1,173,855 3,410 (57,339) (1,641,270)
Change in net financial assets	418,107	3,220,469	1,396,552
Net financial assets, beginning of year	 11,830,916	11,830,916	10,434,364
Net financial assets, end of year	\$ 12,249,023	\$ 15,051,385	\$ 11,830,916

Hamilton Region Conservation Authority Schedule of Tangible Capital Assets

		Land		Building &	Marking on 0		VA/ - ol - L-	D	D
	Land	Land Improvements	Infrastructure	Building Improvements	Machinery & Equipment	Vehicles	Work In Progress (WIP)	December 31 2020	December 31 2019
Cost									
Beginning of year	\$ 28,672,747	\$ 3,833,721	\$ 20,750,026	\$ 8,073,566	\$ 1,933,678	\$ 2,532,870	\$ 1,501,897	\$ 67,298,505	\$ 64,706,057
Additions	-	-	-	-	44,038	118,745	1,418,644	1,581,427	2,783,716
Disposals	-	-	-	-	(8,035)	(67,570)	-	(75,605)	(191,268)
Transfer from WIP			965,508		17,333		(982,841)		
End of year	28,672,747	3,833,721	21,715,534	8,073,566	1,987,014	2,584,045	1,937,700	68,804,327	67,298,505
Accumulated Amortization									
Beginning of year	-	2,638,523	12,820,137	4,132,135	615,469	1,982,554	-	22,188,818	21,183,710
Annual amortization	-	128,922	485,171	189,780	198,079	157,615	-	1,159,568	1,173,855
Disposals	-	-	-	-	(7,635)	(65,329)	-	(72,964)	(168,747)
End of year		2,767,445	13,305,308	4,321,915	805,913	2,074,840		23,275,422	22,188,818
Lilu of year	<u> </u>	2,101,440	13,303,300	4,021,310	000,313	2,074,040		23,213,422	22,100,010
Net book value	\$ 28,672,747	\$ 1,066,276	\$ 8,410,226	\$ 3,751,651	\$ 1,181,101	\$ 509,205	\$ 1,937,700	\$ 45,528,905	\$ 45,109,687

December 31, 2020

1. Nature of operations

The Hamilton Region Conservation Authority (the "Authority") was established in 1966 under the Conservation Authorities Act of Ontario to manage a designated watershed of approximately 112,000 acres of which the Authority owns 11,000. The Authority is financed from municipal contributions, government grants, donations, user fees, product sales and services.

2. Summary of significant accounting policies

Basis of accounting and management responsibility

The financial statements of the Hamilton Region Conservation Authority are the responsibility of and prepared by management in accordance with Canadian Public Sector Accounting Standards ("PSAS"). The more significant accounting policies are summarized as follows:

Accrual accounting

These statements reflect the incorporation of the full accrual basis of accounting and the reporting of the change in net financial assets and accumulated surplus. The accrual basis of accounting recognizes the effect of transactions and events in the period in which the transactions and events occur, regardless of whether there has been a receipt of payment of cash or its equivalent. Accrual accounting recognizes a liability until the obligation or condition(s) underlying the liability is partially or wholly satisfied. Accrual accounting recognized an asset until the future economic benefit underlying the asset is partially or wholly used or lost.

Revenues and expenditures

Revenues are comprised of grants, contributions, user fees, management fees, regulatory fees and revenue from other Authority services. Revenues are recorded in the period in which the transactions or events occurred that gave rise to the revenues. Expenditures are recorded in the period that the goods or services are acquired, whether or not revenues for those expenditures are raised in the current or following periods.

Donations

Donations are recorded in income in the period they are received, unless designated for a specific purchase that is to occur in a later period at which time the related revenue will be recognized. Donated tangible capital assets, materials and services are recorded at fair market value when fair value can be reasonably estimated.

Cash and cash equivalents

Cash and cash equivalents includes cash on hand and balances held in the bank.

December 31, 2020

2. Summary of significant accounting policies – continued

Pension plans

The Authority maintains a defined contribution plan for employees with more than one year service and who were hired subsequent to January 1, 2006.

Under the plan, the Authority matches employee contributions to a maximum of 6% of gross income.

Tangible capital assets

Tangible capital assets are comprised of property, plant and equipment and are recognized as assets in the period they are acquired. Tangible capital assets are recorded at cost which includes all amounts directly attributable to acquisition, construction, development or betterment of the asset. Amortization is provided on a straight-line basis, declining balance for vehicles, over the estimated useful life for all assets except land which is not amortized. Work in progress assets are not amortized until the asset is available for productive use.

Service life of tangible capital assets is estimated as follows:

Land improvements	10 - 20 years
Infrastructure	20 - 75 years
Building & building improvements	40 years
Machinery, equipment	3 - 10 years
Vehicles (light and heavy duty)	15 - 35 percent

The Authority has a collection of art and historical buildings which now include a multitude of artifacts and chattels which came with the acquisition of the Westfield Heritage Village. None of these are included as part of the tangible capital assets due to the lack of any objective value comparatives.

Government transfers

Government transfers are recognized in the financial statements as revenues in the period in which the events giving rise to the transfer occur, providing the transfers are authorized, any eligibility criteria have been met and reasonable estimates of the amounts can be made.

Inventory

Inventories for resale are valued at the lower of cost or net realizable value.

Use of estimates

The preparation of financial statements in conformity with PSAS accounting standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as at the date of the financial statements, and the reported amounts of revenues and expenditures during the period. Actual results could differ from those estimates.

December 31, 2020

2. Summary of significant accounting policies – continued

Contaminated sites

The Authority has implemented PS3260, Liability for contaminated sites. This requires organizations to record a liability if they have a contaminated site that meets the specified criteria. The standard defines contamination as the introduction into air, soil, water or sediment of a chemical, organic or radioactive or live organism that exceeds a prescribed environmental level. The standard generally applies to sites that are not in productive use. Sites that are in productive use are only considered contaminated if there was an unexpected event that resulted in contamination.

3. Confederation Beach Park

These statements do not include the operating revenues and expenditures relating to Confederation Beach Park which is a separate and distinct operation owned by the City of Hamilton and managed by the Authority under a formal management agreement with the municipality.

All existing real and personal Confederation Beach Park property as at January 1, 1980, all subsequently acquired properties, and any surpluses or deficits generated during a fiscal year will remain the exclusive property of the City of Hamilton.

Under the terms of the management agreement, the Hamilton Region Conservation Authority has exclusive authority to manage specifically defined areas of Confederation Beach Park for the City of Hamilton. In payment for the management function, the Authority receives a management fee of 15% of operating expenditures. This management fee accrues to the Authority for its own purposes. The newest version of the management agreement has been agreed to and signed by both the City of Hamilton and the Hamilton Region Conservation Authority and runs from January 1st, 2017 until December 31st, 2026, inclusive.

4. Restricted cash

Included in cash and cash equivalents is \$201,885 (2019 – \$263,803) that was received as an endowment fund which has been externally restricted by the organization that contributed the amount.

5. Government remittances payable

Included in accounts receivable, accounts payable and accrued liabilities are government remittances payable of \$45 (2019 – \$2,618).

December 31, 2020

6. Related party transactions			
	2020	_	2019
Municipal funding recognized as revenue in the current year	\$ 6,585,955	Ç	\$ 6,513,964
Receivable from the City of Hamilton	212,164		359,209
Management fees from Confederation Beach Park	182,977		447,976
Funding from the Hamilton Conservation Foundation	444,491		649,716
Municipal taxes paid to the City of Hamilton and Township of Puslinch	(115,913)		(96,650)
7. Employee future benefit costs			
	 2020		2019
Accumulated Sick Leave Liability	\$ 39,262	\$	38,168
Supplemental early retirement package	104,435		107,735
Post-retirement benefits	 58,375		73,986
	\$ 202,072	\$	219,889

Under the Authority's sick leave plan, certain employees hired prior to January 1, 1993 become entitled to a cash payment when they leave the Authority's employment. The liability for these accumulated days, to the extent they are vested and could be taken in cash by employees on termination, is funded by operations.

The Authority committed in October, 2002 to pay a former general manager a supplemental early retirement package. At the end of the current year, the cost of an annuity to satisfy this obligation was \$104,435 (2019 - \$107,735) based on competitive quotes received from several insurance companies.

The Authority is committed to provide full health, life and vision coverage for all employees who have retired prior to the age of 65 for the period until they reach 65 years of age. A liability has been set up based on the current benefit rates for those retirees eligible for this coverage. The estimated value of these benefits in the current year is \$58,375 (2019 - \$73,986).

8. Deferred revenues		
Revenue received but not earned at year-end is as follows:	2020	2019
Storage fees and deposits	\$ 773,849	\$ 569,116

December 31, 2020

9. Long term debt		
	2020	2019
City of Hamilton 4.25% loan - Wind-up DB pension plan \$187,245 payable annually, matures June, 2021	\$ 179,611	\$ 351,901
City of Hamilton 0% loan - Veldhuis property reclaimation \$44,000 payable annually, paid in full March 2020	 	44,000
	\$ 179,611	\$ 395,901
Principal repayments in future years are due as follows: 2021	 179,611	

Interest on long term debt of \$11,294 (2019 - \$18,468) was paid during the year.

10. Accumulated surplus		
·	2020	2019
Reserve Funds		
Acquisitions of provincially significant		
lands or eligible water related projects	\$ 4,257,373	\$ 3,772,184
Future projects and operating areas	8,651,128	6,908,459
Tangible Capital Assets	45,528,905	45,109,687
Unfunded long term debt	(179,611)	(395,901)
Operating surplus	2,647,221	1,872,996
Accumulated surplus	\$ 60,905,016	\$ 57,267,425

11. Donations in kind

During the year, in addition to cash donations, the Authority was the beneficiary through donations in kind of tangible capital assets with a total appraised value of \$6,707 (2019 - \$2,525).

12. Defined contribution pension plan

Employer contributions to the Authority's defined contribution pension plan for the year was \$316,423 (2019 - \$281,589). The Plan is designed whereby employee contributions, ranging from 2% to 6% of gross salary, are matched by the employer.

December 31, 2020

13. Miscellaneous expense breakdown		
·	2020	2019
Communications & advertising	\$ 100,625	\$ 182,374
Postage, printed material & supplies	118,290	118,290
Property taxes	110,279	110,279
Mechanical & garage supplies	102,034	102,034
Memberships & subscriptions	83,519	83,519
Computer software, hardware & support	69,382	69,382
Interest & banking	36,190	36,190
Third party equipment rental	18,108	18,108
All other	20,973	162,573
	\$ 659,400	\$ 882,749

14. Contingent liabilities

The Authority is involved from time to time in litigation, which arises in the normal course of business. In respect of any outstanding claims, the Authority believes that insurance coverages are adequate and that no material exposure exists on the eventual settlement of such litigation.

15. Contractual obligations and commitments

As at December 31, 2020, the Authority is committed to \$26,060 (2019 - \$22,444) with respect to ongoing contracts for equipment in the following years:

2021	\$ 7,518
2022	6,983
2023	5,761
2024	3,278
2025 and beyond	 2,520

\$ 26,060

December 31, 2020

16. Budget figures

The budgeted figures are presented for comparison purposes and were adopted by the Authority on January 21st, 2020. The adopted budget conforms to the Canadian Public Sector Accounting Standards except for the effect of the acquisition and amortization of tangible capital assets and principal repayment on debt. A reconciliation of the adopted and reported budgets is as presented below.

Adopted budget:

Duuyeteu aiiiuai suipius ioi tile yeai	Budgeted annual surplus for the	vear	\$	216,300
--	---------------------------------	------	----	---------

Adjustments to adopted budget:

Amortization of tangible capital assets	(1,050,000)
Block funding for major maintenance and capital projects	2,000,000
Removal of intercompany and funding from reserves	201,807

Restated budgeted surplus \$ 1,368,107

17. Impacts of COVID-19

The outbreak of a novel strain of coronavirus ("COVID-19") was declared a global pandemic by the World Health Organization in March 2020. COVID-19 has severely impacted many economies around the globe. In many countries, including Canada, businesses were forced to cease or limit operations for long periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Global stock markets have also experienced great volatility and a significant weakening. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions.

The Authority, however, has not experienced a long-term disruption to its operations nor a decline in revenue during the pandemic as the open lands of the conservation areas were seen as one of the few places that one could safely visit when once again allowed to do so. The Authority has received \$892,588 from the Canada Emergency Wage Subsidy which it qualified for by not laying off any fulltime staff while suffering the initial revenue shortfall created by the mandated closure of its facilities. Since that time the overall impact of COVID-19 has not been material.

Hamilton Region Conservation Authority Schedule of Corporate Support

			2019
<u>Budget</u>	<u>Actual</u>		<u>Actual</u>
\$2,530,464	\$ 2,617,582	\$	2,650,004
-	4,784		999
429,086	407,657		254,939
	182,977		447,976
	•		163,484
90,000			104,767 -
190.000	•		255,389
550	28,718		46,478
3,850,200	4,447,038		3,924,036
2,944,573	2,613,075		2,313,634
186,950	541,071		694,608
307,150	239,438		319,359
110,250	90,826		67,713
111,210	66,622		84,646
136,000	152,377		140,006
624,524	347,269		503,721
4,420,657	4,050,678		4,123,687
200,000	252,663		287,476
4,620,657	4,303,341		4,411,163
\$ (770,457)	\$ 143,697	\$	(487,127)
	\$2,530,464 - 429,086 426,000 184,100 90,000 - 190,000 550 3,850,200 2,944,573 186,950 307,150 110,250 111,210 136,000 624,524 4,420,657 200,000 4,620,657	\$2,530,464	\$2,530,464

Hamilton Region Conservation Authority Schedule of Watershed Planning and Engineering Operations

For the Year Ended December 31	2020	2020	2019
	<u>Budget</u>	<u>Actual</u>	Actual
Revenues			
Municipal levy & special projects	\$1,470,168	\$1,411,033	\$1,453,219
Federal & Provincial grants	187,350	242,132	218,650
Regulatory fees	300,000	227,134	282,382
Hamilton Conservation Foundation	-	31,242	76,592
Private and In-Kind donations	1,500	997	663
Other income	4,190	22,796	40,153
	1,963,208	1,935,334	2,071,659
Expenditures			
Wages & benefits	1,720,898	1,436,761	1,296,069
Staff expenses	32,100	243,159	249,326
Contractors / consultants	32,240	221,789	304,444
Materials & supplies	34,000	22,205	89,677
Utilities	25,000	19,492	20,114
Professional fees	9,700	12,075	8,423
Miscellaneous expense (Note 13)	93,750	55,866	63,775
	1,947,688	2,011,347	2,031,828
Annual surplus (deficit)	\$ 15,520	\$ (76,013)	\$ 39,831

Hamilton Region Conservation Authority Schedule of Land Management Operations

For the Year Ended December 31		2020	2020	2019
		<u>Budget</u>	<u>Actual</u>	<u>Actual</u>
Revenues				
Municipal levy & special projects	\$ 1,8	310,000	\$ 1,810,000	\$ 1,615,000
Federal & Provincial grants		25,000	-	49,612
Hamilton Conservation Foundation		16,000	255,612	409,640
Admissions, product, service & program fees	5,0	97,305	5,831,631	5,284,012
Rentals	6	321,156	136,183	707,578
Other income		28,750	 143,580	25,931
	7,5	598,211	8,177,006	 8,091,773
Expenditures				
Wages & benefits	2.9	940,728	2,237,789	2,594,847
Staff expenses	, -	47,750	270,527	257,776
Contractors / consultants	4	153,750	483,811	252,182
Utilities	2	263,750	277,511	227,735
Materials & supplies	2	251,700	232,285	245,117
Products for resale	3	304,175	222,096	269,467
Professional fees	1	85,695	23,469	141,624
Miscellaneous expense (Note 13)	3	348,670	218,877	243,106
	4,7	796,218	3,966,364	4,231,854
Amortization	8	300,000	 831,381	825,966
	5,5	596,218	 4,797,745	 5,057,820
Annual surplus	\$ 2,0	01,993	\$ 3,379,261	\$ 3,033,953

Hamilton Region Conservation Authority Schedule of Westfield Heritage Village

For the Year Ended December 31	U	2020		2020		2019
<u>, </u>		Budget		<u>Actual</u>		Actual
Revenues						
Federal and Provincial grants	\$	5,000	\$	_	\$	_
Municipal contributions	Ψ	602,340	•	747,340	*	795,741
User fees		335,500		119,076		411,925
Donations		2,000		3,523		3,573
Grants		5,000		· -		, -
Food and novelty		25,000		2,673		22,441
Other Authority generated		22,200		14,988		19,263
				_		
		997,040		887,600		1,252,943
Expenditures						
Wages & benefits		592,040		431,144		462,834
Staff expenses		2,450		60,946		57,004
Utilities		48,600		46,048		16,167
Products for resale		16,700		5,372		44,551
Materials & supplies		39,700		21,583		61,100
Contractors / consultants		11,600		6,100		16,164
Professional fees		19,300		12,849		11,397
Miscellaneous expense (Note 13)		95,600		37,388		72,147
		825,990		621,430		741,364
Amortization		50,000		75,524		60,413
		875,990		696,954		801,777
		370,000		300,004		301,777
Annual surplus	\$	121,050	\$	190,646	\$	451,166